

# Azienda Agricola Marchesi Incisa della Rocchetta

## Rocchetta Tanaro - Piemonte

### Italy

AZIENDA AGRICOLA MARCHESI INCISA DELLA ROCCHETTA S.S. AGR.

Via Roma, 66 - 14030 Rocchetta Tanaro (Asti) - Italy  
 Landline phone: +39.0141.644.647 Cellphone: +39.346.744.9876  
 Contact person: Filiberto Massone Incisa - email: filiberto@marchesiincisawines.it

#### WORLDWIDE EX-CELLAR EXPORT PRICE LIST VALID FROM JANUARY 1st UNTIL DECEMBER 31st, 2026 (ACCORDING TO AVAILABILITY)

##### ROSSI SUPERIORI E RISERVE / SUPERIOR REDS & RESERVES - Aged in big oak-casks or barriques

WINE NAME	VINE / TYPE	ml	VINTAGE	Alc. by Vol	PRICE/BOTTLE	
					SMALL ORDERS	MIXorMATCH
					12 - 599	600+ M or M
					€/Bottle	€/Bottle
DALLALTO	BAROLO D.O.C.G. (LIMITED AVAILABILITY) - 93 pts J.Suckling	750	2018	14,50%	21,50	19,35
COLPO D'ALA	MONFERRATO ROSSO D.O.C. 95 pts K. O'Keef (50% BARBERA & 50% MERLOT)	750	2013	14,50%	15,00	13,50
SANT'EMILIANO	BARBERA D'ASTI SUPERIORE D.O.C.G. - 93 pts J.Suckling & K.O'Keef 90 Pts WE Finalist 3B GR	750	2017	15,50%	19,50	17,55
SANT'EMILIANO	BARBERA D'ASTI SUPERIORE D.O.C.G. 94 pts K.O'Keef - Finalist 3 Bicchieri Gambero Rosso	750	2021	15,50%	16,50	14,85
MARCHESE LEOPOLDO	PIEMONTE PINOT NOIR D.O.C. (ratings non available yet)	750	2021	14,50%	15,00	13,50

##### ROSSI MONOVITIGNO E ASSEMBLATI / SINGLE-VARIETAL REDS & RED BLENDS

WINE NAME	VINE / TYPE D.O.C. / D.O.C.G.	ml	VINTAGE	Alc. by Vol	PRICE/BOTTLE	
					SMALL ORDERS	MIXorMATCH
					12 - 599	600+ M or M
					€/Bottle	€/Bottle
ROLLONE	PIEMONTE PINOT NERO BARBERA D.O.C. 93 pts J. Suckling (50% PINOT NOIR & 50% BARBERA)	750	2021	15,00%	9,90	8,90
VALMORENA	BARBERA D'ASTI D.O.C.G. 94 pts J. Suckling	750	2023	14,50%	8,50	7,65
GRIGNOLINO D'ASTI	GRIGNOLINO D'ASTI D.O.C. 92 pts K.O'Keef	750	2023	14,00%	6,75	6,10
FUTUROSSO	MONFERRATO ROSSO D.O.C. (BLEND OF BARBERA & MERLOT)	750	2021	14,50%	5,00	4,50

##### VINI ROSATI / ROSE' WINES

WINE NAME	VINE / TYPE D.O.C. / D.O.C.G.	ml	VINTAGE	Alc. by Vol	PRICE/BOTTLE	
					SMALL ORDERS	MIXorMATCH
					12 - 599	600+ M or M
					€/Bottle	€/Bottle
FUTUROSA	PIEMONTE ROSATO D.O.C. - Gambero Rosso Bere Bene Awards 2025	750	2024	14,50%	7,00	6,30

##### BIANCHI MONOVITIGNO / SINGLE-VARIETAL WHITES

WINE NAME	VINE / TYPE D.O.C. / D.O.C.G.	ml	VINTAGE	Alc. by Vol	PRICE/BOTTLE	
					SMALL ORDERS	MIXorMATCH
					12 - 599	600+ M or M
					€/Bottle	€/Bottle
ROERO ARNEIS	ROERO ARNEIS D.O.C.G. (DRY, STILL WHITE WINE) 92 pts K.O'Keef	750	2024	13,00%	8,50	7,65
FELICE	MOSCATO D'ASTI D.O.C.G. (SWEET, SPARKLING WINE) 2024/ 89 pts J.Suckling	750	2024/2025	5,50%	6,90	6,60

##### SPECIAL FORMATS IN WOODEN CASES - LIMITED AVAILABILITY

WINE NAME	VINE / TYPE	mL	VINTAGE	Alc. by Vol	PRICE/BOTTLE	
					UNIT PRICE	MIXorMATCH
					1	10 or More
MAGNUM SANT'EMILIANO	BARBERA D'ASTI SUPERIORE D.O.C.G. - 93 pts J.Suckling & K.O'Keef, 90 Pts WE, Finalist 3Bicc. GR	1500	2017	15,50%	39,00	35,10
MAGNUM SANT'EMILIANO	BARBERA D'ASTI SUPERIORE D.O.C.G. ROYAL OPERA HOUSE BALLERINA LIMITED EDITION 93 pts J.Suckling & K.O'Keef, 90 Pts WE, Finalist 3Bicc. GR	1500	2017	15,50%	45,00	40,00
MAGNUM MARCHESE LEOPOLDO	PIEMONTE PINOT NERO D.O.C. - Rated one of the best Italian Pinot noirs by <i>Vino da Bere 96.9/100</i>	1500	2019	15,00%	35,00	31,50

#### TERMS & CONDITIONS

PRICES ARE VALID FOR ORDERS OF 12-BOTTLE CASES

THERE IS NO MINIMUM ORDER. MIX OR MATCH ORDERS ARE POSSIBLE

FOR A 50-CASE (OR HIGHER QUANTITIES) MIX-OR-MATCH ORDER AN EXTRA DISCOUNT WILL BE APPLIED

ADVANCED PAYMENT IN EURO AGAINST PROFORMA INVOICE IS REQUIRED - ADDITIONAL 5% DISCOUNT FOR ADVANCED PAYMENT

NET PRICES EX-WAREHOUSE IN ROCCHETTA TANARO. ALL TRANSPORTATION COSTS TO BE PAID BY CUSTOMER

NO F.O.B. PRICES - DELIVERY TO CONSOLIDATION POINT WILL BE CHARGED AT COST

EXTRA COSTS SUCH AS WINE ANALYSIS, CERTIFICATES, SPECIAL OR CUSTOMIZED BACK LABELS, WINE-SAMPLES FOR ANALYSIS, ETC. CHARGED AT COST

ALL TAXES, EXCISE AND BANK COMMISSIONS ON WIRE TRANSFERS TO BE PAID BY CUSTOMER

LARGE PALLET (100X120 CM): MAX LOAD 70 CASES/(900-1200 KG) - FOR MOSCATO AND PINOT NOIR MAX LOAD IS 55 CASES ON ONE PALLET

PALLET REFUND: UNLESS EXCHANGED AT COLLECTION, A PALLET NET REFUND OF € 22,00 EACH WILL BE ADDED TO YOUR INVOICE